



**Tax & Estate Planning
Practice**

BIRIŞ·GORAN
Legal + Tax



Firm Presentation


The law firm of Biriş Goran was launched in 2006. Since then, we have quickly established ourselves as counsel of choice for heavyweight international investors and local entrepreneurs alike. Chambers, PLC Which Lawyer? and Legal 500 have all listed us as top practices in Romania within our areas of specialty.

We have the resources and expertise to execute transactions to international standards. Large or small, domestic or cross-border, where and whenever needed.

Our 30+ attorney team is composed of experienced professionals supported by bright young talent, all with strong backgrounds from local and global firms. Many of our lawyers are also trained and licensed to practice in the US, UK and Canada. The result? Business-driven advice delivered on time and in a manner that meets, and often exceeds, our clients' expectations.

This is why during the past years we have been involved in high-profile, complex, multi-million EUR transactions, representing an array of leading multinationals, investment funds, developers and high net worth individuals.

In Romania's economy, vast opportunities go hand-in-hand with risk. We believe that our unique strengths make us the premier choice for getting you safely where you want to be in Romania and the wider region.





Tax & Estate Planning Practice

Death and taxes may be certainties in life, but so is the top-notch advice given by our tax department. Biriş Goran is regarded as having one of the top tax practices in the country – a unique offering given that few firms are able to offer tax advice at international standards.


When representing our clients, our tax group regularly collaborates on all transactions, thus we are able to keep everything “under one roof” to ensure standard, business-oriented and cost-effective advice to achieve the client’s goals.

Given the business environment in Romania, having qualified tax advice is particularly important to a successful investment. And we can advise on all aspects of it. Our tax practice is geared towards assisting our clients in the planning and structuring of tax efficient multi-jurisdictional, cross-border transactions, as well as optimally resolving tax-related controversies.

Our attorneys and tax consultants have extensive experience, among other things, in matters involving tax treaties; inter-company pricing; in-bound and out-bound investments and transfer of property; branch interest/profit tax; and permanent establishments.

We also provide sophisticated tax planning to high net worth individuals. Our practice includes assisting our clients during tax inspections and providing comprehensive assistance in solving any tax disputes with authorities at all levels.

The Tax and Estate Planning Team, lead by partner Gabriel Biriş , widely recognized as a leading tax law practitioner in Romania, comprises several lawyers and tax consultants, dedicated to tax practice who work on a regular basis with other members of Biriş Goran’s Real Estate, Mergers & Acquisitions and Finance Team.






Special emphasis is given to:

- Tax optimisation of legal structures, international tax planning and structuring;
- Tax implications of managing real estate assets;
- Tax due diligence reviews;
- General taxation consulting (both corporate tax and indirect taxes).

The 2009 edition of Chambers had this to say about the group:

“Universally acclaimed as the market leader, Gabriel Biriş is saluted by peers for being “almost single-handedly responsible for all the standard documentation in the field.” Clients note that his performance matches his formidable reputation. Moreover, he has built a tremendous practice of real depth around his own strong credentials. The firm provides advisory and restructuring advice, and also tackles the incidental tax issues arising from its own transactions, which include the largest real estate deal to date in the local market. The innovative establishment of a separate tax consultancy entity means the team now has the capacity to offer clients, including foreign investment funds and significant Romanian corporations, a comprehensive service unrivalled by any firm outside the top band.”

The 2008 edition of Practical Law’s Which Lawyer also gave Biriş Goran the only “highly recommended” rating among all law firms in Romania.



Tax & Estate Planning Team



GABRIEL BIRIŞ

Gabriel is one of the founding partners of Biriş Goran, and is widely regarded as one of the leading tax experts in the country, with experience of over 14 years in the sector. In addition to his tax expertise, he has extensive experience in advising on a wide range of M&A transactions. Gabriel also assisted various clients from multinationals to high net worth local entrepreneurs in all phases of the business cycle, from advising start-up companies or foreign investors entering the Romanian market, to representing investors consolidating their position in their respective sectors. Prior to founding Biriş Goran in 2006, he previously worked for international law firms Salans, Haarmann Hemmelrath and the accounting firm Coopers & Lybrand, also as a tax attorney. Gabriel received a bachelor degree in Engineering from the Polytechnic University of Bucharest and a law degree from the Romanian-American University of Bucharest Law School. Gabriel is admitted to the Bucharest Bar since 2001.



RUXANDRA JIANU

Ruxandra is a leading tax expert able to advise, from a business and legal perspective, on all aspects of taxation and routinely advises on tax structuring matters. She obtained a degree in Economics from the Academy of Economic Studies, Faculty of International Relations, Bucharest in 1999. She is a tax consultant registered with the Romanian Chamber of Tax Consultants and has been a member of the UK Association of Chartered Certified Accountants (ACCA) since 2005. Before joining Biriş Goran in 2008, Ruxandra began her career in 2000 with PricewaterhouseCoopers in Bucharest, where she started as tax consultant and became tax assistant manager. In 2005 she moved to Philip Morris Romania as tax manager. For a short period of time she was also tax partner with TPA Horwath Quintus. Besides her knowledge of the Romanian tax legislation, Ruxandra has developed a very strong knowledge of statutory Romanian accounting, IFRS and US GAAP, as well as offshore tax structures. Her expertise grants Biriş Goran a unique advantage in offering a “one-stop shop” to clients seeking to effect their investments in a tax-efficient manner.



LUISIANA DOBRINESCU

Romanian qualified associate. Luisiana was admitted to the Bucharest Bar in 2007. She graduated from the University of Bucharest, Faculty of Law (Law Degree, 2000) and is currently pursuing a degree in Economics with the Titu Maiorescu University, in Bucharest. Luisiana began her legal career in 2001, as in-house counsel for a leading Romanian audit company, where she gained extensive experience in fiscal, corporate and labor law matters. Starting with 2003, she became a specialist in fiscal law, becoming senior tax advisor for this company. Since joining Biriş Goran, she has continued to focus on advising clients on all aspects of fiscal law, compliance and tax structuring. She has acted as lead associate on various tax due diligence reviews on the occasion of various real estate and corporate transactions including buy-side assistance of the EUR 120 million acquisition of America House, a leading Bucharest office building, and buy-side assistance on the EUR 90 million acquisition of Bel Rom Unu Retail Park, a major retail property in Târgu Mureş, Romania.



SORIN BIBAN


Before joining the Biriş Goran team in 2008, Sorin has been practicing as a tax and finance consultant since 2004. He specializes in direct taxation, and has had significant exposure representing in particular real estate developers and high net worth individuals in Romania, which he continues to do while at Biriş Goran. He also has experience in accounting. He holds a degree from the Bucharest University of Economics (Finance, 1999). He is an active member of the Romanian Chamber of Fiscal Consultants and an ACCA student working on further honing his professional credentials and expertise.



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